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February 3, 2023

Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Under Japanese GAAP)

Company name: Aoi Electronics Co., Ltd. Listing: Tokyo Stock Exchange

Securities code: 6832

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Scheduled date to file quarterly securities report: February 13, 2023

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: None Holding of quarterly financial results briefing:

None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sales | S | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-----------------|-------|------------------|--------|-----------------|--------|---|--------|
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2022 | 29,355 | (9.7) | 1,078 | (59.9) | 1,288 | (56.6) | 881 | (56.9) |
| December 31, 2021 | 32,506 | _ | 2,692 | _ | 2,970 | _ | 2,043 | - |

Note: Comprehensive income For the nine months ended December 31, 2022: \$\frac{\pmansum}{4903}\$ million [(59.3)%] For the nine months ended December 31, 2021: \$\frac{\pmansum}{2}221\$ million [-\%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|-------------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2022 | 73.47 | - |
| December 31, 2021 | 170.30 | = |

Note: The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and relevant ASBJ regulations from the beginning of the fiscal year ended March 31, 2022, and each figure for the nine months ended December 31, 2021, is the figure after applying the accounting standard and relevant ASBJ regulations. The percentage of year-on-year change is not shown.

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio | Net assets per share |
|-------------------|-----------------|-----------------|-----------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| December 31, 2022 | 58,941 | 51,177 | 86.8 | 4,265.13 |
| March 31, 2022 | 61,152 | 50,946 | 83.3 | 4,245.83 |

Reference: Equity

As of December 31, 2022: ¥51,177 million As of March 31, 2022: ¥50,946 million

2. Cash dividends

| | Annual dividends per share | | | | | | |
|--|----------------------------|--------------------|-------------------|-----------------|-------|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended March 31, 2022 | _ | 27.00 | _ | 29.00 | 56.00 | | |
| Fiscal year ending March 31, 2023 | _ | 27.00 | _ | | | | |
| Fiscal year ending March 31, 2023 (Forecast) | | | | 29.00 | 56.00 | | |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Percentages indicate year-on-year changes.)

| | Net sales | S | Operating p | rofit | ofit Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|-----------|-----------------|--------|-----------------|--------|----------------------|--------|---|--------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 37,500 | (13.5) | 300 | (90.9) | 300 | (92.7) | 210 | (92.5) | 17.50 |

Note: Revisions to the financial results forecast most recently announced: Yes

Regarding revisions to the consolidated financial results forecast, please refer to the "Notice Regarding Revision of Financial Forecast" announced today (February 3, 2023) in Japanese.

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

Note: For details, please refer to "Changes in accounting policies" of "(3) Notes to quarterly consolidated financial statements" in "2. Quarterly consolidated financial statements and significant notes thereto."

- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of December 31, 2022 | 12,000,000 shares |
|-------------------------|-------------------|
| As of March 31, 2022 | 12,000,000 shares |

(ii) Number of treasury shares at the end of the period

| As of December 31, 2022 | 975 shares |
|-------------------------|------------|
| As of March 31, 2022 | 899 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Nine months ended December 31, 2022 | 11,999,083 shares |
|-------------------------------------|-------------------|
| Nine months ended December 31, 2021 | 11,999,101 shares |

- * Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- * Proper use of earnings forecasts, and other special matters

Although the financial results forecast was calculated based on information currently available as of the announcement date of these materials, a considerable number of uncertain factors are also included. Please understand that actual financial results may differ significantly from the forecasts presented in these materials due to changes to business conditions, etc.

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1. Qualitative information on the quarterly financial results

(1)Operating results

During the nine months ended December 31, 2022, the Japanese economy maintained its track of recovery together with its move to balance COVID-19 preventive measures with social and economic activities. However, the outlook remained uncertain due to sharp fluctuations in the foreign exchange market and rising prices due to soaring resource prices. Overseas, concern persists over the economic downside risk caused by global inflation and monetary tightening as well as the impact on resource prices and the supply chain caused by the prolonged geopolitical risk in Eastern Europe.

In the electronic components industry, to which the Group belongs, consumption of digital equipment and household electronics ran its course, resulting in decreased sales. Demand for components for mobile information devices also fell rapidly due to the stagnation in the Chinese economy caused by strict restrictions. The future also appears extremely challenging due to surging prices for raw materials and inventory adjustments caused by market deterioration.

Amid these circumstances, for the nine months ended December 31, 2022, consolidated net sales totaled \(\frac{4}{29}\),355 million (decrease of \(\frac{4}{3}\),150 million (-9.7%) year on year), operating profit totaled \(\frac{4}{1}\),078 million (decrease of \(\frac{4}{1}\),613 million (-59.9%) year on year) due to soaring electricity and raw material prices as well as increased depreciation associated with upfront investments, ordinary profit totaled \(\frac{4}{1}\),288 million (decrease of \(\frac{4}{1}\),681 million (-56.6%) year on year), and profit attributable to owners of parent totaled \(\frac{4}{8}81\) million (decrease of \(\frac{4}{1}\),161 million (-56.9%) year on year).

With regard to the Group's net sales by category, integrated circuits recorded \(\frac{4}{25}\),307 million (decrease of \(\frac{4}{2}\),491 million (-9.0%) year on year) due to a large decline in demand for components for mobile information devices caused by the stagnation of the Chinese economy. Sales of functional components totaled \(\frac{4}{4}\),022 million (decrease of \(\frac{4}{615}\) million (-13.3%) year on year) due to struggling orders for thermal print heads overseas.

(2) Financial position

Assets as of December 31, 2022 totaled ¥58,941 million (decrease of ¥2,211 million from the end of the previous fiscal year) due to a decrease in cash and deposits, and notes and accounts receivable - trade. Liabilities totaled ¥7,764 million (decrease of ¥2,442 million from the end of the previous fiscal year) due to a decrease in income taxes payable and notes and accounts payable - trade. As a result, net assets totaled ¥51,177 million (increase of ¥231 million from the end of the previous fiscal year), and the equity-to-asset ratio was 86.8%.

(3) Explanation of consolidated financial results forecast and other forward-looking statements
Regarding the financial results forecast for the fiscal year ending March 31, 2023, please refer to the
"Notice Regarding Revision of Financial Forecast" announced today (February 3, 2023) in Japanese.

2. Quarterly consolidated financial statements and significant notes thereto (1)Consolidated balance sheets

(Thousands of yen)

| | As of March 31, 2022 | As of December 31, 2022 |
|---|----------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 24,114,441 | 23,243,646 |
| Notes and accounts receivable - trade | 9,438,508 | 7,270,663 |
| Electronically recorded monetary claims - operating | 2,221,023 | 2,525,386 |
| Securities | 3,000,000 | 3,000,000 |
| Merchandise and finished goods | 154,269 | 115,670 |
| Work in process | 950,571 | 1,067,067 |
| Raw materials and supplies | 1,887,534 | 2,330,622 |
| Prepaid expenses | 77,291 | 119,317 |
| Other | 874,083 | 952,945 |
| Total current assets | 42,717,723 | 40,625,318 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 21,301,681 | 20,992,445 |
| Accumulated depreciation and impairment | (15,508,630) | (15,475,853) |
| Buildings and structures, net | 5,793,051 | 5,516,591 |
| Machinery, equipment and vehicles | 46,354,918 | 45,696,577 |
| Accumulated depreciation and impairment | (43,519,030) | (42,919,642) |
| Machinery, equipment and vehicles, net | 2,835,887 | 2,776,934 |
| Tools, furniture and fixtures | 8,684,170 | 8,809,093 |
| Accumulated depreciation and impairment | (8,056,393) | (8,215,408) |
| Tools, furniture and fixtures, net | 627,776 | 593,685 |
| Land | 3,463,289 | 3,464,288 |
| Leased assets | 337,161 | 343,334 |
| Accumulated depreciation and impairment | (187,874) | (187,859) |
| Leased assets, net | 149,287 | 155,474 |
| Construction in progress | 700,910 | 1,264,382 |
| Total property, plant and equipment | 13,570,201 | 13,771,357 |
| Intangible assets | | |
| Goodwill | 136,350 | 126,838 |
| Other | 165,254 | 152,932 |
| Total intangible assets | 301,605 | 279,770 |
| Investments and other assets | , | , |
| Investment securities | 2,694,487 | 2,667,267 |
| Retirement benefit asset | 377,488 | 425,537 |
| Deferred tax assets | 1,084,140 | 811,857 |
| Other | 407,117 | 360,595 |
| Total investments and other assets | 4,563,233 | 4,265,259 |
| Total non-current assets | 18,435,041 | 18,316,386 |
| Total assets | 61,152,764 | 58,941,705 |

| | As of March 31, 2022 | As of December 31, 2022 |
|---|----------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 2,471,090 | 1,836,825 |
| Electronically recorded obligations - operating | 1,504,218 | 1,332,690 |
| Short-term borrowings | 190,000 | 475,000 |
| Current portion of long-term borrowings | 306,028 | 212,034 |
| Lease liabilities | 63,542 | 66,977 |
| Accounts payable - other | 2,441,021 | 2,054,297 |
| Income taxes payable | 1,128,147 | 20,733 |
| Provision for bonuses | 721,662 | 180,576 |
| Other | 660,977 | 1,070,186 |
| Total current liabilities | 9,486,688 | 7,249,320 |
| Non-current liabilities | | |
| Long-term borrowings | 302,177 | 166,680 |
| Lease liabilities | 109,399 | 107,424 |
| Deferred tax liabilities | 1,377 | 1,392 |
| Retirement benefit liability | 216,791 | 152,620 |
| Asset retirement obligations | 27,595 | 27,705 |
| Other | 62,592 | 59,121 |
| Total non-current liabilities | 719,934 | 514,945 |
| Total liabilities | 10,206,623 | 7,764,266 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 4,545,500 | 4,545,500 |
| Capital surplus | 5,790,950 | 5,790,950 |
| Retained earnings | 40,402,686 | 40,612,348 |
| Treasury shares | (1,881) | (2,028) |
| Total shareholders' equity | 50,737,255 | 50,946,770 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 243,992 | 231,356 |
| Remeasurements of defined benefit plans | (35,106) | (687) |
| Total accumulated other comprehensive income | 208,886 | 230,669 |
| Total net assets | 50,946,141 | 51,177,439 |
| Total liabilities and net assets | 61,152,764 | 58,941,705 |

(2) Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

Profit attributable to owners of parent

| Consolidated statements of mediae (cumula | | (Thousands of yen |
|---|--|--|
| | Nine months ended December 31, 2021 | Nine months ended December 31, 2022 |
| Net sales | 32,506,439 | 29,355,600 |
| Cost of sales | 26,438,650 | 24,984,623 |
| Gross profit | 6,067,788 | 4,370,976 |
| Selling, general and administrative expenses | 3,374,986 | 3,292,097 |
| Operating profit | 2,692,802 | 1,078,878 |
| Non-operating income | , , | , , |
| Interest income | 1,131 | 1,027 |
| Dividend income | 11,802 | 14,332 |
| Technical support fee income | 46,432 | 58,601 |
| Compensation income | 1,850 | 29,038 |
| Rental income | 25,851 | 25,277 |
| Foreign exchange gains | 197,044 | 114,258 |
| Share of profit of entities accounted for using equity method | 4,065 | = |
| Other | 53,129 | 57,157 |
| Total non-operating income | 341,308 | 299,692 |
| Non-operating expenses | * | • |
| Interest expenses | 5,301 | 3,912 |
| Compensation expenses | 28,153 | 41,653 |
| Depreciation of assets for rent | 18,762 | 24,773 |
| Share of loss of entities accounted for using equity method | - | 2,927 |
| Other | 11,775 | 16,426 |
| Total non-operating expenses | 63,993 | 89,694 |
| Ordinary profit | 2,970,117 | 1,288,877 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 11,117 | 27,834 |
| Total extraordinary income | 11,117 | 27,834 |
| Extraordinary losses | • | , |
| Loss on retirement of non-current assets | 8,184 | 52,196 |
| Loss on valuation of investment securities | 3,412 | · _ |
| Environmental expenses | · _ | 1,467 |
| Total extraordinary losses | 11,596 | 53,663 |
| Profit before income taxes | 2,969,638 | 1,263,047 |
| Income taxes - current | 679,160 | 119,644 |
| Income taxes - deferred | 247,060 | 261,791 |
| Total income taxes | 926,221 | 381,436 |
| Profit - | 2,043,416 | 881,611 |

2,043,416

881,611

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

| | | \ |
|---|--|--|
| | Nine months ended December 31, 2021 | Nine months ended December 31, 2022 |
| Profit | 2,043,416 | 881,611 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 153,591 | (12,636) |
| Remeasurements of defined benefit plans, net of tax | 24,751 | 34,419 |
| Total other comprehensive income | 178,342 | 21,782 |
| Comprehensive income | 2,221,759 | 903,394 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 2,221,759 | 903,394 |
| Comprehensive income attributable to non-controlling | | |
| interests | _ | - |

(3) Notes to quarterly consolidated financial statements

Notes on premise of going concern

Not applicable

Notes on significant changes in the amount of shareholders' equity

Not applicable

Application of special accounting for preparing quarterly consolidated financial statements

Not applicable

Changes in accounting policies

Application of the "Implementation Guidance on Accounting Standard for Measurement of Fair Value"

The Company has applied "Implementation Guidance on Accounting Standard for Measurement of Fair Value" (ASBJ Guidance No. 31, June 17, 2021; hereinafter "Implementation Guidance on Accounting Standard for Measurement of Fair Value") effective from the beginning of the first quarter of the current fiscal year, and in accordance with the transitional treatment stipulated in Paragraph 27-2 of the Implementation Guidance on Accounting Standard for Measurement of Fair Value, the new accounting policy will be applied prospectively.

There is no effect on the quarterly consolidated financial statements for the nine months ended December 31, 2022.

Changes in accounting estimates

Not applicable

Additional information

Accounting estimates related to the impact of the spread of COVID-19

A severe impact on the economy and corporate activities is expected due to the global spread of COVID-19. Although it is difficult to estimate the impact on our financial results for the nine months ended December 31, 2022, the Group has determined the accounting estimates for impairment accounting of non-current assets, recoverability of deferred tax assets, etc. to the extent that can currently be estimated.

Segment information

Nine months ended December 31, 2021 (From April 1, 2021 to December 31, 2021) and the nine months ended December 31, 2022 (From April 1, 2022 to December 31, 2022)

The Group consists of a single operating segment, of which business activities are manufacturing and selling electric and electronic components, and the entire Group formulates comprehensive business strategies and conducts business activities. Accordingly, segment information has been omitted.